

# Skyler Thompson

Senior Retail Sales Associate  
Detroit, MI 12345  
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## Lori Taylor

Senior Hiring Manager  
CVS  
(987) 654-3210  
loritaylor@cvs.com

Dear Ms. Taylor,

I'm reaching out to apply for the senior retail sales associate position with CVS. While with Rite Aid Pharmacy, I streamlined my store's inventory management system to improve customer product availability. I implemented strategic changes that reduced understocking issues by 87% in six months. My background will allow me to achieve similar results for your organization.

As a seasoned retail worker with over 12 years of experience in pharmacies and health stores, I value the opportunity to work for an industry leader like CVS Health. My detailed knowledge of health care products and sales techniques can help your company grow its impressive reputation even further. Some of my most recent achievements include:

- Leveraged rapport-building strategies to upsell promotional products at the checkout and consistently achieved a top 5% sales ranking year over year
- Promoted pharmacy's loyalty programs and successfully increased signups by 35% in 2023
- Provided sensitive and compassionate assistance to store guests and achieved a 93% customer service rating on in-store and online surveys

I'm excited to discuss how my extensive experience in health-related retail stores could create value for your customers and team. Feel free to contact me via phone or email for any additional questions you may have on my background. Thank you for your time and consideration.

Sincerely,

*(Insert Signature Here)*

**Skyler Thompson**